



Web, Mobile & Solutions Dev for Cybersecurity Company

PROJECT DETAILS

 Custom Software Development

 Jan. 2016 - Ongoing

 Confidential



"They always deliver quality projects and products."

PROJECT SUMMARY

Ahex Technologies provides web and application development services, using HTML, CSS, Python, as well as Amazon Web Services, while also providing UI/UX design.

PROJECT FEEDBACK

Having collaborated on several projects, Ahex's team always provide high-quality deliverables and interfacing smoothly with the end client. They carefully track their progress, learned the processes quickly, and communicate effectively about the projects.



The Client

Introduce your business and what you do there.

We're a cybersecurity firm, headquartered in Mumbai and with a second office in San Francisco. We provide enterprise security products for mitigating attacks. I'm the CTO.

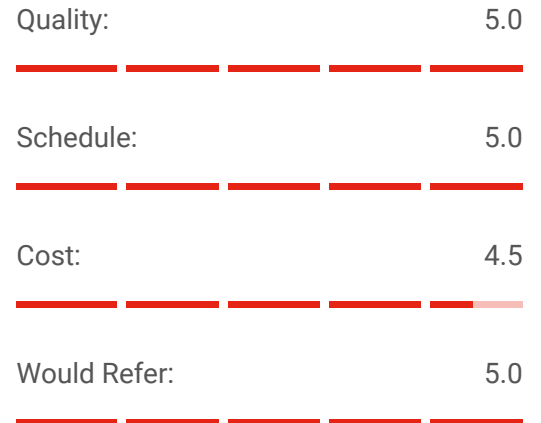
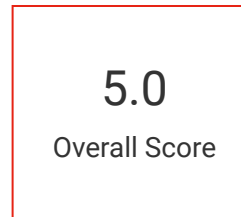
-  CTO, Cybersecurity Company
-  IT Services
-  Mumbai, India

The Challenge

What

We approached them regarding web development for our internal tools.

CLIENT RATING





The Approach

What was the scope of their involvement?

They've provided web and app developing, along with cloud solutions, including internal tools and products offered by our company. They provided HTML, CSS, Python development. They have also helped us with work concerning Amazon Web Services (AWS), like setting up cloud servers.

Our first project was a web application, for which they provided development and UI/UX design from scratch. The application was used by managers for curated news, as well as for determining whether their emails had been compromised. The application also scanned the dark web to collect information.

They're currently working on web and mobile applications. We've signed a contract through which we're making updates every month, fixing bugs, and adding new features. In terms of cloud services, they've worked on EC2 database migrations and Lambda application development.

What is the team composition?

They have a very good team. They assigned different teams for UI/UX, coding, and troubleshooting. Ajeet (Co-Founder, Ahex Technologies) was in touch with me and coordinated the team members.

How did you come to work with

I met Ajeet at a conference, where we started chatting. I was looking for an organization that could help us with technology as we didn't have an in-house team. We wanted to focus on cybersecurity, which was our main skill set. I gave their team a small project and was impressed by their work. They produced high-quality work, so I started sharing more projects with them.

What is the status of this engagement?





Ahex Technologies

We started working with them in 2016 and have an ongoing collaboration. We've now worked on 5–6 internal projects with them.

The Outcome

What evidence can you share that demonstrates the impact of the engagement?

They always deliver quality projects and products. Ajeet remains engaged with the team and is focused on making the customer happy.

I needed to engage the team a lot in the beginning, but after a few weeks, they learned how things needed to be done. I only needed to engage them once or twice per week from that point. They can work through and make modifications by themselves, which I like—I can talk to them about UI/UX, app design, and web applications.

How did

They stand out in terms of the update process with the client. They give me updates on a weekly basis, during a call including the engineers. They outline our progress up to that point, explain the reason for any delays we might have had, and give estimates for our recovery time. They provide regular updates through a project management tool. We also use Skype for video calls.

What did you find most impressive about them?

I've been impressed with the work process of the team. They typically deliver projects before the deadlines and they do good-quality work.

Are there any areas they could improve?

Not right now. They're doing brilliantly at the moment.





Do you have any advice for future clients of theirs?

They need to focus more on branding and online. They need to engage in more activities, such as this review, in order to get genuine feedback.

