



# AI-based Platform Engineering for IoT Startup

## PROJECT DETAILS

 IoT Development

 Jan. 2016 - Ongoing

 \$1,000,000 to \$9,999,999

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## PROJECT SUMMARY

Ahex Technologies collaborated with a technology startup to develop their AI platform. They provide full stack engineering plus Python and Node.js development.

## PROJECT FEEDBACK

Knowledgeable and hard-working, the Ahex Technologies team has been a solid collaborative partner. Their customer service is especially strong. Management is highly involved and always accessible to resolve any challenges that arise.



## The Client




Introduce your business and what you do there.

I'm the head of strategy for an IoT startup that's building a home AI assistant.

## The Challenge

What challenge were you trying to address with Ahex Technologies Pvt. Ltd.?

Hiring in-house engineers is a months-long process, so we decided to look for an outside company with strong engineers to collaborate with.

-  Head of Strategy, IoT Startup
-  IT Services
-  California, United States

### CLIENT RATING

5.0

Overall Score

Quality: 4.5

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0





## The Approach

### What was the scope of their involvement?

We brought on some full stack engineers to help us develop our product, which we're currently piloting with two clients. The product includes a web platform, AI technology, and some internet of things (IoT) components, which are coded using Python, Node.js, and other AI-related technologies.

### What is the team composition?

We work with their developers and there's a project manager who supervises them.

### How did you come to work with Ahex Technologies?

We wanted an experienced company with strong technical experts, so we researched some options on LinkedIn. After interviewing a number of companies, we decided that Ahex Technologies had the right blend of skill and affordability.

### How much have you invested with them?

We've spent over \$1 million since we started.

### What is the status of this engagement?

We started working with them in 2016 and the work is ongoing.

## The Outcome

### What evidence can you share that demonstrates the impact of the engagement?

They've been a major contributor to our product development. AI is still a new, research-oriented field, so there aren't a lot of benchmarks I can provide, but they're doing a good job of supporting our efforts.





## How did Ahex Technologies perform from a project management standpoint?

Communication and customer relations are some of their biggest strengths. Their co-founders are very involved and accessible whenever we need to discuss a challenge. Since Ahex has worked with us since the beginning of this project, their team feels like an extension of our own. If we have a deadline coming up, they'll go well beyond the scope of their responsibilities to help us out.

## What did you find most impressive about them?

Their customer service really stands out, as does their affordability.

## Are there any areas they could improve?

Not that I can think of. They're very hard-working and I think their management is strong. If they weren't doing well, we would have replaced them.

## Do you have any advice for potential customers?

Make sure you clearly understand your own goals, ensure that your product documentation is clear, and manage everything well. If you don't know what you're intending to make, hiring developers is a waste. It's also helpful to have a long-term strategy mapped out. You'll get more out of Ahex Technologies's expertise if you can explain where you anticipate the product going one or two years in the future.

